

SPRING 2015

Toyota Material Handling *Torque*

THE TOYOTA MATERIAL HANDLING MAGAZINE

**Premier Fruit
relies on Toyota**



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INTEGRAL TO SUCCESS
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 **TOYOTA**
MATERIAL HANDLING



Quality, durability and reliability. Three reasons why we're number one.*

Whether you require a single forklift or an entire fleet, we want to show you why Toyota Material Handling is Australia's number one forklift company.*

We've got Australia's biggest range to provide you with the best possible material handling solutions, plus customer service and parts support that is second to none.

With leading safety and technology, our forklifts are built to the same exceptional standards of quality, durability and reliability as Toyota's automotive products.

To find out more about what makes us Australia's number one* and how we can help your business, contact your local Toyota Material Handling branch today.

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SOLUTIONS FOR EVERY PALLET®

*AITA Statistics Ytd December 2014.

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Welcome to the Spring 2015 edition of the Toyota Material Handling Australia (TMHA) magazine "Torque". In this edition we look at how one of Australia's largest fresh produce companies is relying on a fleet of Toyota forklifts across Australia's central markets and its warehouses in five mainland capitals.

We also look at Toyota's new seven seat Fortuner SUV, and the recently launched Toyota 8FBRE reach forklift, easy-to-use and fully optimised for efficiency to give you the "best seat in the warehouse".

And are you looking for parts and service solutions for your forklift or skid steer loader? Toyota Material Handling has the answer. Call us today on 1800 425 438 and see why a Toyota Material Handling service is genuinely better for your forklift and skid steer loader, and for your pocket.





PREMIER
FRUITS GROUP

Premier Fruits Group co-founder and director Joe Petroro

Toyota the premier forklift for fresh produce supplier

One of Australia's largest fresh produce companies relies on a fleet of 60 Toyota forklifts located across central markets and its warehouses in all five mainland capitals.

Premier Fruits Group is one of only a few vertically integrated companies in Australia with a supply chain that spans from farm to retailer, including packing, transport and distribution, warehousing, cold storage, value-adding and marketing, and has developed into an industry leader managing categories within the fresh produce sector both in Australia and internationally.

Toyota Material Handling Australia (TMHA) uses the resources of its national branch network to supply and service the company's fleet of Toyota rental forklifts at the central markets in Adelaide, Brisbane, Melbourne, Sydney and Perth.

Almost all of Premier Fruits Group's fleet consists of 1.8-tonne payload Toyota 8FG18 forklifts, the favoured forklift in produce markets nationally. The company also uses Toyota BT powered pallet movers.

The 8FG18 forklift combines Toyota's industry leading safety features with ease of operation and high reliability, productivity, durability and efficiency.

Premier Fruits Group co-founder and director Joe Petroro praised the reliability of his forklifts and the back-up he receives from Toyota.

"We're very happy with the service and

support we get from Toyota in the central markets and at our warehouses," he said.

"We have always had a good relationship with Toyota and that continues with (Melbourne area sales manager) Scott Bocksette.

"Fresh produce is an industry where certain things have to be done yesterday, so to speak. Breakdowns have to be sorted as quickly and efficiently as possible so you have the required number of forklifts for the job.

"Toyota has always been very good for us in that regard."

Scott Bocksette said TMHA has had a relationship with Premier Fruits Group for more than 15 years.

"Their use of rental forklifts provides flexibility and allows Premier Fruits Group to concentrate on its business strengths," he said.

"Their forklifts in the central markets are all serviced by our on-site technicians, while mobile service vans from our branches service the forklifts at the company's warehouses. We attend to all their forklift requirements."

Mr Bocksette said Toyota 8FG18 forklifts make up nearly all of the Premier Fruits Group's forklift fleet.

"Toyota forklifts are renowned as being the best forklifts on the market. The gas-powered Toyota 8FG18 is the number one forklift in Australia according to the latest sales statistics and is hugely popular among customers and operators in produce markets.

"Put an operator on something else and they'll gravitate back to the Toyota," he said.

Toyota's award-winning 8-Series forklift range includes internal combustion and battery electric models, with payloads of up to eight tonnes for IC models.

The 8-Series forklifts offer superior operator comfort thanks to features like the fully-adjustable Operator Restraint Suspension seat with lumbar support and a spacious operator compartment that provides excellent forward visibility.

Safety and stability is covered on all 8-Series forklifts by Toyota's exclusive System of Active Stability (SAS) which includes the advanced Active Swing Lock Cylinder to help improve forklift stability and reduce the potential for tip-overs, and the exclusive Operator Presence System (OPS) that prevents the forklift from being used if the operator is not seated correctly.



SALES & SERVICE CHAMPIONS AWARDS

MATERIAL HANDLING



TMHA celebrates staff excellence at Sales and Service Awards

Toyota Material Handling Australia's Nicole Hill from the Adelaide branch has taken out the 2014 Sales Champion of the Year award – the first time a woman has won the title.

The award was presented at Toyota Material Handling Australia's (TMHA's) annual sales and service awards dinner held at Sydney's Sofitel Hotel on Friday June 15.

TMHA executive vice president and chief operating officer Steve Takacs said it was exciting to see the company's top sales award going to a female employee for the first time.

"As a Toyota Group company that prides itself on offering equal opportunities to all its employees we're very proud to see Nicole crowned as our first female sales champion," he said.

"Material handling by its nature is a male-dominated industry but this award demonstrates that there's definitely a place for women in our business too."

The evening also included presentations for the 2014 Branch of the Year awards.

TMHA Adelaide took out the 2014 Metropolitan Branch of the Year award, a title it also won in 2012. TMHA Newcastle was crowned 2014 Regional Branch of the Year.

The Branch Award for Best Sales Department was won by TMHA Townsville, while TMHA's Melbourne Branch took the Best Rental Department and Best Service Department awards double.

"All our customers benefit from the best sales and support service generated by the healthy competition between our branches," Mr Takacs said.

"TMHA holds the number one sales position in the material handling market, and events like

our annual awards presentation are a great opportunity for us to reward and acknowledge the efforts made by all our staff to be the best of the best in our industry."

"As a strong, viable company that is continuing to show strong growth, we are proud to be able to recognise and reward the dedication and hard work of our branch staff at an awards night such as this."

The presentation evening was attended by 220 guests and hosted by TV personality Kerri-Anne Kennerley.

After the awards guests enjoyed dinner, dancing and played at a mock Toyota 'casino' for prizes won by a raffle. Money raised from ticket sales went to the Save Our Sons charity which raises funds to help find a cure for Duchenne Muscular Dystrophy.



Nicole Hill receives her TMHA 2014 Sales Champion of the Year award



TMHA Adelaide winner of the 2014 Branch of the Year award

TMHA Sales and Service Champion Awards host Kerri-Anne Kennerley

Hino hits quarter-century with fleet towing equipment

Australia's longest running builder of towing and recovery vehicles has been creating custom-bodied Hino trucks for operators across Australia for 25 years thanks to the fitness for purpose of Hino Australia's light, medium and heavy duty models.

Fleet Towing Equipment Pty Ltd was established in 1971 and specialises in designing and manufacturing tow truck, cradle and slide bed bodies.

Proprietor Wayne Moran and his team of five also supplies a wide range of accessories and provides custom painting and airbrushing to create individualised Hino recovery vehicles for a variety of operators.

Mr Moran said he began using Hino trucks exclusively around 15 years ago because its products are the best in field for recovery applications.

"Recovery work is hard on trucks, and most importantly the chassis of the Hino trucks don't crack when used for towing day in, day out," Mr Moran said.

"On top of that, they've got good brakes, a good turning circle, and they're comfortable and good to drive.

"They're the pick of the bunch for this application," he said.

Fleet Towing Equipment builds trucks for a range of well-known clients including Kennards Hire, and sends over 50 per cent of the builds to Western Australia, South Australia and Victoria from its headquarters in Revesby, NSW.

"We've made some interesting vehicles over the years to fill all kinds of niches, and we fit them with chains, winches, lights, wheels, audio systems and any kind of accessory owners might want," Mr Moran said.

"The most memorable vehicles were the most recent ones we built for X-treme Towing in Adelaide - one was styled as 'Robocop' and the other was done with a 'Transformer' theme."

Owner of X-treme Towing Ralph Scutella said his elaborately decorated Hino tow trucks have provided reliable service with great back-up.

"I'm proud of my Hino trucks and I'm really happy with their customer care," Mr Scutella said.

"I've had a number of Hino trucks over the years and they just keep getting better.

"I'm happy with their performance and my trucks have been bulletproof," he said.

www.hino.com.au



Toyota forklifts integral to success

Industry training provider Integral Skills is reaping the benefits of choosing forklifts from Toyota's range of refurbished equipment.

Based in Orange, NSW, Integral Skills purchased its first refurbished forklift 12 months ago, and director Matt Molloy was so happy with it he recently took delivery of a refurbished 2.5-tonne 8-Series 62-8FD25.

"Since we need them for training purposes we weren't in the market for a brand new forklift, but when they arrived our refurbished models pretty much looked and operated as if they were brand new," Mr Molloy said.

Toyota Material Handling Australia (TMHA) Orange branch manager Richard Bopping said the presentation of the Toyota forklifts was an important consideration for Integral Skills.

"The quality equipment and the professional image it conveys to their customers suits their business, and budget," Mr Bopping said.

"They originally approached us regarding a second-hand forklift and we recommended a 'business class' refurbished one. I showed them a photo of one of our refurbished

forklifts and they loved it, so I had it transported from Sydney to Orange and sure enough they were very happy with it."

All of TMHA's refurbished forklifts are selected from the ex-rental fleet and are subjected to a thorough checking process. Worn parts are replaced and the forklifts are stripped, washed and cleaned. Any damaged panels are replaced or repaired and repainted, and all receive new tyres and wheels.

"They end up looking so good that they are sometimes mistaken for new forklifts," Mr Bopping said.

Mr Molloy said the first refurbished forklift has been moved to the scaffold yard while the latest arrival has replaced it in the forklift training course.

"The trainees love it. It presents really well and maintains the professional image we like to project," he said.

"It's easy for them to use, and they appreciate the improved forward vision and the cleanliness. When you look under the hood you can see all the components clearly - there's no grease or dirt obstructing your view - so overall it's really well presented.

"We also appreciate that it's a late model forklift, so it's similar to the newer machines the trainees are likely to use when they enter the workforce," Mr Molloy said.

Integral Training's forklift course is run once every fortnight on average, making it the company's most popular.

In addition to forklifts Integral Skills offers a wide range of other industry training courses designed to prepare its clients to work with cranes, rigging, elevated work platforms, scaffolding and in confined spaces.

To accommodate its growing business Integral Skills moved to new, larger premises at the start of this year.



Integral Skills director Matt Molloy with the company's two refurbished Toyota forklifts



TMHA rewards high achievers at National Skills Competition

Toyota Material Handling Australia (TMHA) has presented the winners of its 2015 National Skills Contest with their awards at a gala dinner at the Sofitel Hotel in Sydney.

Fifteen Toyota forklift technician finalists competed in this year's contest held over June 10 and 11 at its Moorebank headquarters in Sydney.

The 15 finalists (made up of nine technicians and six apprentices) were among 160 Toyota forklift technicians from the TMHA national branch network who entered in this year's competition.

Entrants completed two online exams prior to the skills contest; those who achieved top scores earned the right to compete at the finals held at TMHA's Training and Development centre.

Contestants completed a series of practical and theory-based exercises over the two days that covered the three TMHA brands of warehouse equipment - Toyota, BT and Raymond. The nine technicians specialised in one of the three brands for the practical component and also sat an exam covering all three brands to determine the overall Master Technician.

The Master Technician of the Year award for

2015 was won by Chris Attard from TMHA Sydney after also taking out the National Technician of the Year award for Raymond products.

Rohin Chamberlain from TMHA Coffs Harbour was crowned National Technician of the Year for Toyota products, while Shaun Xerri took out the BT award for the third straight year after backing up his previous wins in 2014 and 2013.

In the apprentice category Mitchell Houley from TMHA's Albury branch went back-to-back to win the 2015 Apprentice of the Year Award having claimed the same title in last year's competition.

All winners received a cash prize and the Master Technician and Apprentice of the year also will also attend a study tour to one of the Toyota overseas assembly plants in Japan, Sweden or the US.

The five winners were presented with their awards by TMHA president and CEO Akihiko Namura and executive vice president and COO Steve Takacs at the dinner on June 12.

Mr Takacs said the National Skills Contest was an important part of ensuring that Toyota forklift technicians have the skills and knowledge required to remain at the forefront of industry standards.

"I know the importance of having highly skilled and well trained technicians as that's where I began my Toyota career," he said.

"As a national competition it's pleasing to see so many of our branches represented, highlighting the high degree of knowledge and skill within the TMHA national branch network.

"Conducting the skills contest provides real benefits, with greater customer satisfaction thanks to less downtime and improved workplace safety, and as a strong, viable company that is continuing to show strong growth we are proud to be able to hold competitions such as this."

TMHA has conducted the National Skills Contest for more than two decades as part of its commitment to maintaining industry leading training and service standards.



THE BEST SEAT IN THE WAREHOUSE



1.2 - 1.6 TONNE
8FBRE
ELECTRIC POWERED FORKLIFT

The all new Toyota 8FBRE reach forklifts - Easy-to-use and fully optimised for efficiency.



1.2 - 1.6 TONNE
8FBRE
ELECTRIC POWERED FORKLIFT

EFFICIENCY

OPERABILITY

SAFETY

PRODUCTIVITY

1 Simple controls for easy operation

The controls on 8FBRE reach forklifts are as you would expect – simple and logical, with fingertip control levers for all fork movements, and effortless electronic steering for precise driving. The steering system offers 360° flexibility, although conventional 180° steering is available as an option. PIN-code start-up ensures only authorised drivers can operate the truck.

- Single levers for hydraulic functions
- 3-4 hydraulic functions
- Simple, logic layout
- Excellent control
- Support for the wrist
- For any conceivable purpose
- Easy to learn and use
- Safe and productive
- Ergonomic, comfortable



2 Easy access for simple servicing

Designed with few components the 8FBRE allows easy access to the forklifts electronic components making maintenance and service easy to perform. The battery charging outlet connector is easy to access.



3 Ergonomic drivers compartment

All key driver compartment parts are adjustable to make the 8FBRE suitable for all shapes and sizes of drivers, enhancing both safety as well as driver comfort.



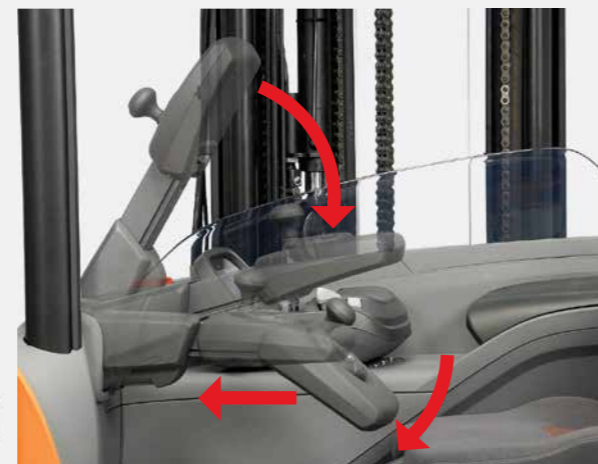
4 Adjustable floor

To increase driver comfort, the floor is adjustable in three different heights; 450, 495 & 540mm, seat to floor.



5 Adjustable steering console

- Easy fold up
- Fits every driver
- Comfortable position means less operator fatigue and higher productivity
- Easy entry and exit from the cabin



6 Programmable performance

The 8FBRE is completely programmable for optimum performance and safety with a complete array of programmable functions such as:

- Steering sensitivity
- Top speed
- Acceleration
- Auto (motor) brake
- Timed shutdown



7 Optimum visibility

The 8FBRE is available with two kinds of masts. The Duplex tele, 2-stage mast (V) with panoramic view and the Triplex free lift, 3-stage mast (FSV) with clear view.

Triplex Hilo Mast

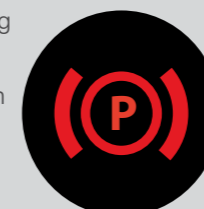


Duplex Tele Mast



8 Automatic parking brake

- Applies automatically when leaving the 8FBRE
- Releases when choosing direction + pressing the accelerator
- Machine is always safely parked when the driver leaves the forklift



9 Simple 360° steering

The 8FBRE offers full 360° steering for ergonomic and efficient operation. Other benefits include:

- Short learning process
- Easy to find shortest turning radius
- Faster working cycles
- 180° steering as an alternative

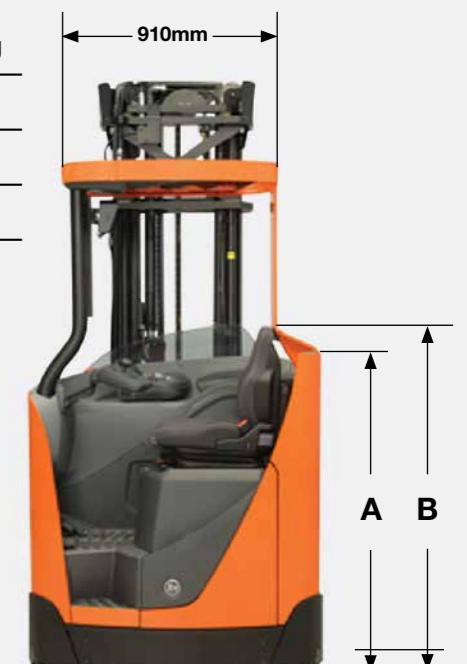


10 Narrow upper chassis and drive-in racking (optional)

The 8FBRE offers a narrow frame and drive-in racking as an optional feature, providing increased space utilisation to optimise pallet storage capacity.

Fits typical drive-in racking

8FBRE-series	
A	1420mm
B	1520mm



Toyota 8FBRE options and specifications

Truck features ● Standard ○ Option

- Automatic parking brake
- Clear-view mast
- Clear-view overhead guard
- Electronic braking system
- Electronic regenerative brakes (motor)
- Electronic speed control
- Integrated sideshift
- Sideshift
- Tilting forks
- Working lights

Controls and instruments

- 180° steering
- 360° steering
- Access Control (PIN codes)
- Adjustable Control console
- Adjustable deceleration
- Creep speed function
- Drive motor, lift motor and controller temperature warning
- E-bar
- Electronic height indicator
- Electronic fingertip controls
- Emergency cut-off
- Information display including Hour meter (working hours) and steering direction indicator
- Mini-joystick electronic controls
- Pedals as in a car
- Power/Electronic steering
- Split control panel

Operator features

- Adjustable backrest
- Adjustable floor, 3 levels
- Adjustable seat
- Adjustable seat with safety belt
- Adjustable steering wheel
- Driver detection system (OPS)
- Driver-adapted programmable performance
- Low step-in
- On-board data terminal mount
- Storage compartments
- Writing table

Maintenance features

- Easy access for maintenance
- Fault diagnosis outlet with fault log

Battery management features

- Battery change facility
- Battery status indicator
- Battery discharge prevention system
- Sideways battery change

Special applications

- Drive-in rack



Duplex Tele Mast

Triplex Hilo Mast

		FBRE12S	FBRE14S	FBRE16S
Rated capacity	kg	1200	1400	1600
Max lift height	mm	7000	8500	8500
Chassis width	mm	1270	1270	1270
Travel speed	km/h	10	10	10
Lift speed	m/s	0.43	0.43	0.43
Lowering speed	m/s	0.52	0.52	0.52
Battery capacity 48V	Ah	310-465	465-620	620

	FBRE12S	FBRE14S	FBRE16S
Lift height	Duplex Tele masts (V)		
up to 4500	1200 kg	1400 kg	1600 kg
5000	1200 kg	1400 kg	1500 kg

	FBRE12S	FBRE14S	FBRE16S
up to 5400	1200 kg	1400 kg	1600 kg
6300	1200 kg	1400 kg	1450 kg
7000	1100 kg	1290 kg	1325 kg
8500		1050 kg	1050 kg

Models	FBRE12S	FBRE14S	FBRE16S
Versions	Standard & Drive-in		
Mast types	Duplex Tele (V) & Triplex Hilo (FSV)		
Battery sizes	310 & 465 Ah	465 & 620 Ah	620 Ah
Duplex Tele Lh.	Up to 5000 mm		
Triplex Hilo Lh.	Up to 7000 mm	Up to 8500 mm	



1.2 - 1.6 TONNE
8FBRE
 ELECTRIC POWERED FORKLIFT

Hellenic Cheese lifts with Toyota BT Walkie Stacker

A leading specialty cheese manufacturer has chosen a new Toyota BT walkie-stacker forklift for its material handling needs thanks largely to its ability to access confined spaces.

Hellenic Cheese Company Pty Ltd commissioned the Toyota BT Staxio SWE120S walkie stacker late in 2014 for use in its Epping (Melbourne) factory.

Founded in 1989 by owners Jim and Julia Konas, Hellenic Cheese introduced the concept of milking sheep and goats on a commercial scale in Australia, and combined it with traditional Greek handmade cheese-making techniques to offer a unique range of dairy products.

Jim Konas bought the Toyota BT forklift through Toyota Material Handling Australia (TMHA) Melbourne branch area sales manager Adem Shemshedin after seeking quotes from several suppliers. It replaced an electric stacker from another manufacturer.

"We needed to obtain a brand-new forklift, so I sought a price from the existing supplier and two or three others; and the prices from two suppliers were similar for equivalent

specification forklifts," he said.

"In the end the decision to go with Toyota Material Handling came down to the smooth purchase process and the BT forklift's manoeuvrability in confined spaces.

"The approach of the sales representative was important too," Jim said. "You could say I have a built-in resistance to reps, but Adem was straightforward about the features and benefits of the forklift and the price was competitive, so it was a relatively easy decision to make.

"We were specific in our model selection as we needed a high degree of manoeuvrability to get into confined areas, and the BT forklift is handling that and other tasks very well."

Adem Shemshedin said the Toyota BT SWE120S walkie-stacker forklift met Hellenic Cheese' requirements for its combined factory, cold store and warehouse.

"Its 208-degree steering range gives it the

manoeuvrability they were after, and it's a very versatile forklift to use," he said. "We're taking care of service and maintenance for them too via a mobile service unit from our Melbourne branch."

The Toyota BT Staxio SWE120S is part of BT's extensive Staxio series of electric walkie stackers. It has a maximum lift capacity of 1.2 tonnes and a maximum lift height of 4755mm. Support arms straddle loads to make it possible to handle closed pallets.

All Toyota BT Staxio stackers are compact, easy-to-use and include low-maintenance/high efficiency AC drive motors. They are designed according to BT's 'Totalview' concept, to optimise operator visibility at both ground level and when positioning the forks at height.

Acceleration, speed and braking characteristics are fully programmable to suit each individual operator's needs.



Hellenic Cheese owner Jim Konas and TMHA's Adam Shemshedin



World premiere for seven-seat Toyota Fortuner

Toyota today staged the simultaneous global reveal of a new seven-seat family SUV that will arrive in its Australian dealer showrooms towards the end of October.

Known as Fortuner, the new SUV will expand Toyota's market-leading SUV line-up to six vehicles - joining RAV4, Kluger, FJ Cruiser, LandCruiser Prado and LandCruiser 200 Series.

Toyota Australia's executive director sales and marketing Tony Cramb said the world premiere, heralds a stylish and refined vehicle that is super

tough and offers genuine 4WD ability.

"Fortuner's strength and refinement ensures it is equally at home on the school run as on the toughest off-road trails found in Australia," Mr Cramb said.

"Fortuner shares the rugged underpinnings of the 'unbreakable' HiLux, allowing owners to

travel to - and return from - places many other SUVs simply can't go.

"At the same time, Fortuner's unique design suits the advanced tastes of modern SUV buyers while being equipped with a comprehensive list of features appreciated by families and business owners.

"Fortuner provides a diesel alternative to the petrol-only Kluger range as the new entry point for customers after a large Toyota diesel SUV."

Toyota sells more SUVs in Australia than any other brand, having delivered more than 50,000 in each of the past three years. No other company has sold 40,000 SUVs in a single year.

Fortuner will be offered in Australia in three grades - GX, GXL and Crusade - all powered by Toyota's new 2.8-litre direct-injection four-cylinder turbo-diesel engine that develops up to 450Nm of torque[^].

A new six-speed manual gearbox includes 'intelligent' technology on GXL and Crusade grades to ensure smoother shifting by matching engine speed to transmission speed. A newly developed six-speed automatic transmission is

also available.

All variants are fitted with trailer sway control, which is designed to assist if a towed vehicle becomes unsettled by crosswinds, bumpy roads or sharp turns of the steering wheel. Maximum braked towing capacity will be three tonnes for the manual and 2.8 tonnes for the auto*.

A part-time 4x4 during day-to-day driving, owners can turn a dial to access Fortuner's impressive four-wheel-drive ability in high or low range.

The suspension package was developed and tuned by local engineers to meet Australia's harsh conditions, with double wishbones at the front and a five-link, coil-spring configuration at the rear for impressive handling stability and ride comfort on all surfaces. Front and rear stabiliser

bars suppress body roll.

The vehicle's off-road prowess is enhanced by a rear differential lock with the componentry placed within the differential housing for greater off-road protection.

Significant local development was also applied to ensure optimum tuning of the stability and active traction control electronics for local conditions, particularly for use on gravel. Drivers can disable the electronics for specific off-road situations, such as driving in slippery mud or sand.

A reversing camera is standard across the range, as are seven airbags, hill-start assist control and an emergency stop signal. Toyota expects Fortuner to attract the top five-star safety rating.



Option of fully sealed and pressurised air conditioned cabin

Self-leveling system as standard (can be isolated)

55° departure angle

Heavy duty HST motors

Shock resistant lift and dump cylinders

Low effort hydraulic pilot control levers

Suspension seat

Small tail swing

Option of ISO or H pattern hand controls

Low noise levels

External pre cleaner

Low effort foot pedals



Performance, reliability and durability also comes standard with every Huski.

Engineering the perfect blend of performance, reliability and durability was the driving force behind the 5SDK range of Toyota Huski skid steer loaders.

Developed and tested in Australia, the Huski 5SDK features strength, maneuverability, and driver comfort,

all backed by Toyota's trusted reputation for delivering quality equipment and professional after sales support.

Available in operating loads from 320kg – 900kg, you can be assured that there's a Huski model guaranteed to put you at the head of the pack.

4SDK4
320kg



5SDK5
430kg



5SDK8
650kg



5SDK9
730kg



5SDK10
820kg



5SDK11
900kg



1800 425 439

www.toyotaskidsteerloader.com.au



Toyota forklifts perfect fit for International Panels

A company specialising in imported timber panels has backed the quality and product support of Toyota forklifts in a demanding application.

International Panels, based at Loganholme in southern Queensland, has used Toyota forklifts exclusively since its foundation in 2006. It currently has a 2.5-tonne payload Toyota 8FG25 and a 3.0-tonne payload 8FG30 forklift.

Company principal Peter Wintour said he bought the 8FG30 Toyota forklift specifically to lift double panel packs.

"A double pack weighs 2.8 or 2.9 tonnes, so the three-tonner is lifting near to capacity every day, day in day out. We definitely work them hard," he said.

"Both Toyota forklifts have been absolutely brilliant. It shows at the end of the day that you get what you pay for in material-handling equipment.

"They do a good job; we're so happy with

them that we're thinking of buying another one."

Peter Wintour said his positive experience with the Toyota product had been mirrored by his dealings with Toyota Material Handling Australia (TMHA) sales representative Daniel Ford and the service department at TMHA's Brisbane branch.

"Daniel is a good rep and the service department is really organised. We rarely need to call them, but when we did recently to replace a flat battery they were here promptly and gave the forklift a thorough check."

International Panels is a leading wholesale supplier of imported wood-based timber panels. It offers an extensive product range to customers across Australia.

Its staff has more than over 30 years'

experience in the manufacture, importation and sale of panel products.

Toyota Material Handling offers Australia's most comprehensive forklift range, drawing on the combined product strength of Toyota, BT Lift Truck and Raymond.

The top-selling Toyota counter-balance forklift range includes gas, diesel and battery electric models across the payload spectrum.

The 8FD25 and 8FG30 models are part of Toyota's leading-edge 8-Series range of counter-balance forklifts.

Safety features of the Toyota 8-Series forklift range include Toyota's exclusive System of Active Stability (SAS) and Operator Presence Sensing (OPS) as standard features.



International Panels principal Peter Wintour and TMHA's Daniel Ford



300+ mobile service vans is just the beginning when it comes to our nationwide service and parts capabilities.

When moving stock, it's a fact that your business is only productive when your forklifts are working.

With maintenance plans tailored specifically to your business, along with fully equipped workshops and emergency breakdown support, our range of forklift service solutions are designed to help keep your forklifts working and your service costs as low as possible.

No matter what forklift brand you use, Toyota Material Handling's factory trained technicians use the latest diagnostic equipment to ensure a fast and accurate diagnosis, helping to save you time and money.

It's all part of our Toyota Service Advantage, and just another reason why a Toyota Material Handling service and parts are genuinely better.



1800 425 438

www.toyotamaterialhandling.com.au



MATERIAL HANDLING

SOLUTIONS FOR EVERY PALLET®